

# Jordan Sample

Campus address  
(through 12/22/03)  
407 South Matlack Street  
West Chester, PA 19382  
(610)-738-4943

JSample2002@aol.com

Permanent address  
2930 Delancey Street  
Philadelphia, PA 19036  
(215)-842-6744

## OBJECTIVE

To obtain a field sales position where I can utilize my pharmaceutical industry sales training experience, and strong organizational, leadership and communication skills

## EDUCATION

### WEST CHESTER UNIVERSITY OF PENNSYLVANIA

West Chester, PA  
Fall 1998 to present

#### *Bachelor of Science in Marketing (December, 2002)*

- GPA 3.30
- President of Kappa Delta Rho National Fraternity
- Work 35 hours per week to finance college expenses

## QUALIFICATIONS

- Enthusiastic individual with a very strong work ethic
- Strong communicative and organization skills
- Superior computer skills, including proficiency with: MS Office, Access, FrontPage, and ACT

## SALES & MARKETING EXPERIENCE

### CENTOCOR, INC. (a Johnson & Johnson Company)

Malvern, PA  
05/02 to present

#### *Sales Training Intern, Cardiovascular Business Unit*

- Constructed and maintained the Sales Training Web Page
- Participated in all aspects of sales representative training
- Aided in the development of training materials

## OTHER EXPERIENCE

### U.S. RESTUARANTS, INC.

Blue Bell, PA  
02/01 to 06/02

#### *Bartender*

- Trained and evaluated new employees; Assisted in creating marketing plans resulting in eight percent increase in monthly revenue
- Provided excellent service to demanding clientele

## COMMUNITY SERVICE

- Volunteer Firefighter, Manasquan, N.J
- Varsity Football Coach, Middle Town High School North, Middletown, NJ
- 75+ hours of community service through Kappa Delta Rho, West Chester, PA including: Dance Marathon Fundraiser, UNICEF Canning, The Day Room – St. Agnes Church in West Chester, and Pocopson Nursing Home

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**OTHER EXPERIENCE** **U.S. RESTUARANTS, INC.** Blue Bell, PA  
*Bartender* 02/98 to 06/99

- Trained and evaluated new employees
- Assisted in creating marketing plans which resulted in eight percent increase in monthly bar revenue

**COMMUNITY SERVICE** Volunteer Firefighter Manasquan, N.J.  
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