

West Chester Regional Procurement Fair

Presented by Gayle Nuppnau September 29, 2015





Todays Topics

Executive Order 2015-11

- Bureau of Diversity, Inclusion and Small Business Opportunities
- **Application Process**
 - PA Vendor Registration
 - Small Business Procurement Initiative
 - Small Diverse Business
- **Opportunities**
 - E-marketplace
 - ✓ Small Business Reserves
 - ✓ Formal Procurements
- Programs
 - Benefits
 - Small Business Resources





BUSINESS LINKS

Materials & Services Bidding Opportunities Construction Bidding Opportunities Real Estate Land & Leasing Opportunities Small Business Contracting Awarded State Contracts Cooperative Purchasing/COSTARS Public Works Employment Verification Act

PUBLIC LINKS

Commonwealth Telephone Directory Auto Auction Information Surplus Supplies & Equipment for Sale File A Commonwealth Insurance Claim Line of Duty Death Benefits Schedule a Capitol Complex Event View Capitol Complex Events Commonwealth Land & Building Inventory The Pennsylvania Manual

GO TIME

PENNWATCH

EMPLOYEE LINKS

Contact Capitol Police

- **Commonwealth Ground Travel Worksheet**
- Design, Print & Mail Services (PA Publisher)

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- Audio, Video & Photographic Services
- Access Commonwealth Forms
- The Capitol Restaurant
- View Payroll Calendars



Application Process







PA.GOV	BUSINESSES LOCAL GOVERNME	NT & SCHOOLS	STATE GOVERNMENT	
www.dgs.pa.gov	MATERIALS & SERVICES PROCUREME	ENT		N
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SMALL DIVERSE BUSINESS - PROCUREMENT	REAL ESTATE SALES/LEASING			
BUSINESS LINKS	PENNSYLVANIA STANDARDS LABORA		EE LINKS	
Materials & Services Bidding Opportunities	Commonwealth Telephone Directory	Contact Capitol P	olice	
Construction Bidding Opportunities	Auto Auction Information	Commonwealth G	Ground Travel Worksheet	
Real Estate Land & Leasing Opportunities	Surplus Supplies & Equipment for Sale	Design, Print & M	ail Services (PA Publisher)	
Small Business Contracting	File A Commonwealth Insurance Claim	Audio, Video & Pt	hotographic Services	
Awarded State Contracts	Line of Duty Death Benefits	Access Common	wealth Forms	
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Small Business Procurement Initiative

Small Diverse Business





PA Vendor Registration

The pa supplier portal, www.pasupplierportal.state.pa.us, is a website where you can register your company as a Commonwealth of PA Supplier and participate in electronic bidding opportunities

- -The Vendor Number is a unique six-digit number assigned to a registered Commonwealth Supplier
- As part of registration you will create a User ID and Password
- PA Supplier Portal Help Desk 877-435-7363, option 1





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Vendor Registration

https://pasupplierportal.state.pa.us/irj/portal/anonymous



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Supplier Registration						
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	Instructions	-				
	Welcome! Thank you for taking the time to register as a Procurement Vendor with the Commonwealth of Pennsylvania. To begin the process, enter your Employer Identification Number (EIN) or your Social Security Number (SS) then select the Next button. Please Insert Tax Identification Number as a string of numbers without any dashes.					
	Vendor Identification [=				
	Employer Identification Number:					
	OR Social Security Number:					
	Next					



Step 2: Self-Certify as a Small Business





Small Business Procurement Initiative (SBPI)

Purpose

To increase opportunities for small businesses to compete for award of Commonwealth contracts as <u>prime</u> contractors.

Scope

Commonwealth agencies shall identify contracts for award to small businesses pursuant to direction provided by DGS, with independent agencies also encouraged to participate.

DGS has excluded Emergency and Sole Source procurements from the SBPI.

- Race and Gender Neutral Program
- Yearly Renewal





Small Business Self-Certification Eligibility

Small Business Eligibility Criteria

- 1. The business must be a for profit United States business
- 2. The business must be independently owned
- 3. The business must not be dominant in its field of operation
- 4. The business must not exceed 100 Full-Time Equivalent (FTE) employees
- 5. The business must not earn more than a maximum 3-year Average Gross Sales by Business Type

\$7 Million	\$20 Million	\$25 Million		
Building Design Services	 Procurement Goods Procurement Services Construction Contractor & Supplier 	 Information Technology Goods & Services 		





Small Businesses Self-Certification Application

- Have prepared page 1 of the company's three most recent federal tax returns in PDF format (JPG and TIF also accepted)
 - Form 1120
 - Form 1120S
 - Form 1065, or
 - Federal form 1040 <u>Schedule C</u>, Profit or Loss from Business, Sole Proprietorship
- Newly established business?
 - You will be prompted to enter estimated gross sales information.
- Return being filed on extension?
 - Contact BSBO at 717-783-3119 or <u>RA-smallbusiness@pa.gov</u> for a copy of an extension letter which will act as a temporary placeholder until return can be filed and uploaded.
 - Enter the estimated or anticipated gross sales for that year.
- Federal Tax Identification Number may be redacted if desired





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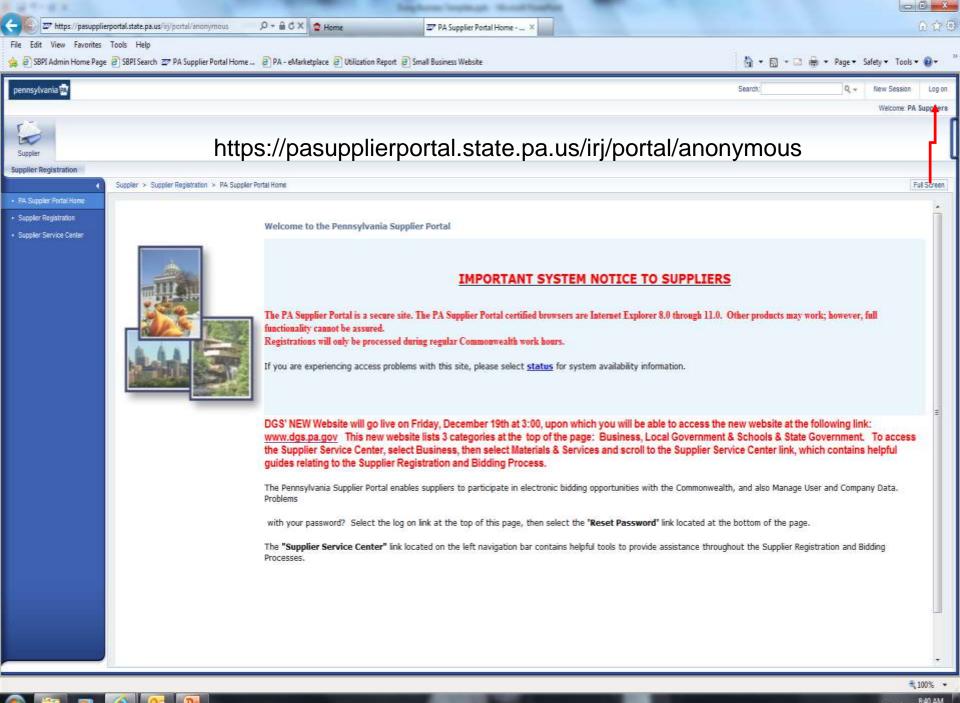
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 Bid Processing 	Welcome to the Enterprise Application Portal.								
 Enterprise Applications 									
 Supplier Service Center 	COSTARS	Use this Supplier Gateway to view your COSTARS-participating contract(s), update COSTARS- only contact information, report quarterly contract sales, and pay contract Administrative Fee.							
		Self-certify here as a Small Business to participate in the Commonwealth's Small Business							
	Small Business Procurement Initiative	Procurement Initiative, which reserves certain bid opportunities for competition among only self- certified small businesses.							
	Auto Service Facilities Qualification ITQ.	Commonwealth Automotive Facilities wishing to qualify to work on State Vehicles.							
	ITQ Proposal Administration	Organizations interested in doing business with the Commonwealth through an Invitation to Qualify							
		(ITQ) contract may create new or edit an existing ITQ proposal.							
	DGS e-mail notifications (eAlerts)	Sign up here to be notified of new bids issued by the Department of General Services.							
		Provides vendors a report that identifies the status of unpaid invoices within the Commonwealth's							
	Invoices in Process Report	payment request workflow process. Workflow refers to the process that the Commonwealth uses to track and manage invoices as they are reviewed, approved, and sent to the Treasury Department	~						
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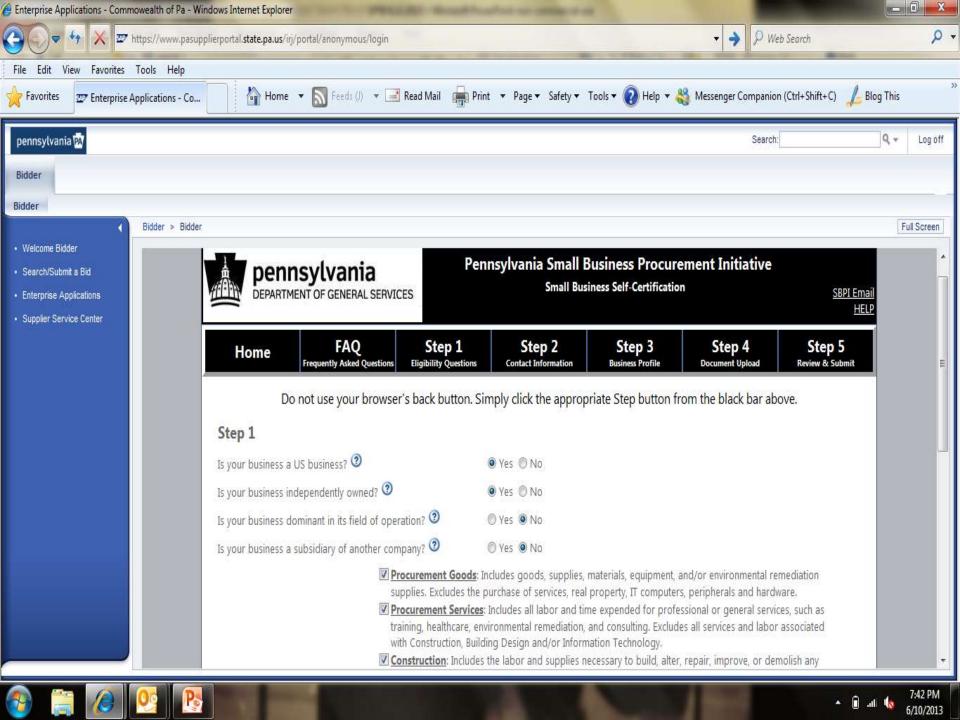
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Small Businesses Self-Certification Application

	Step 1: Eligibility Questions
	Step 2: Contact Information
Small Business	 Step 3: Business Profile (UNSPSC classification codes)
	Step 4: Document upload (federal tax returns)
	Step 5: Review & Submit
	 Step 6: Small Diverse Business (3rd party proof)
Small Diverse Business	 Step 7: SDB Verification (contractor, manufacturer, stocking/non-stocking supplier)
	Step 8: Review & Submit SDB







Small Business Self-Certification Eligibility

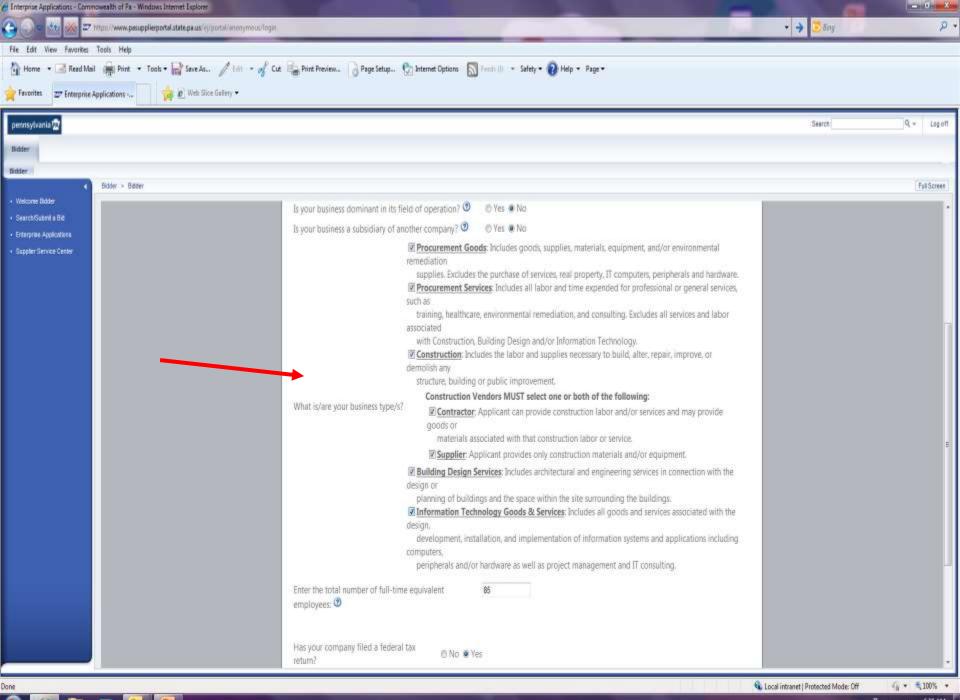
Is your business a U.S. Business? A US business is a business headquartered in the United States of America.

Is your business independently owned? To be independently owned, the business may not be owned or controlled by any other business. A branch location or a division of a corporation is not an independently-owned business.

Is your business dominant in its field of operation? A business dominant in its field of operation is one that exercises control or major influence in its industry.

Is your business a subsidiary of another company? A subsidiary is a company for which a majority of the voting stock is owned by a holding or parent company.







Small Business Self-Certification Eligibility

Business Types

Procurement Goods: Includes goods, supplies, materials, equipment, and/or environmental remediation supplies. Excludes the purchase of services, real property, IT computers, peripherals and hardware.

Procurement Services: Includes all labor and time expended for professional or general services, such as training, healthcare, environmental remediation, and consulting. Excludes all services and labor associated with Construction, Building Design and/or Information Technology.

Construction: Includes the labor and supplies necessary to build, alter, repair, improve, or demolish any structure, building or public improvement.

- **Contractor:** Applicant can provide construction labor and/or services and may provide goods or materials associated with that construction labor or service.
- Supplier: Applicant provides only construction materials and/or equipment.

Building Design Services: Includes architectural and engineering services in connection with the design or planning of buildings and the space within the site surrounding the buildings.

Information Technology Goods & Services: Includes all goods and services associated with the design, development, installation, and implementation of information systems and applications including computers, peripherals and/or hardware as well as project management and IT consulting.



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Small Business Self-Certification Eligibility

Full-Time Equivalent Employees

Employment must be calculated on an employee "Full-Time Equivalent" (FTE) basis. All full time, part time, temporary or contractual employees, including employees of temporary help firms or subcontractors working for the business, must be counted against the applicable employment limitation. Please provide the exact number of employees - including owners and management personnel for all facilities, including those outside of the Commonwealth of Pennsylvania, if applicable.

All Hours Worked by All Employees Total Hours in a Full Time Schedule



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	PA County:	Dauphin •			
	Zipi		*		
	Is your business primary or headquarter fac physically located in an area the Commonwealth has identified as a "Designated Enterprise Zone?"	♥ Yes ⊗ No			
	Telephone Number:	(717) 346 - 3819	*ara vav.		
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	Primary Contact Email Address:	gunbbuan@ba gav	.*.		
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Information Technology Goods & Services COMPLETE		-	
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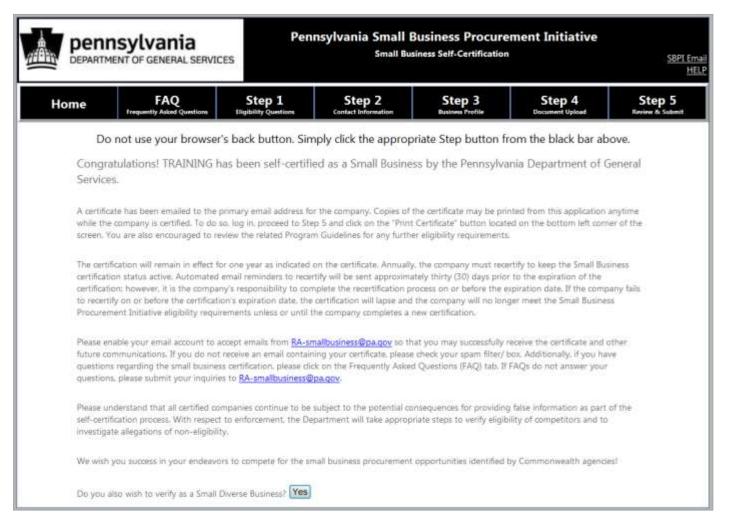
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Certification Confirmation



Small Business Certification is Immediate





Small Business Certificate

NOTICE OF SMALL BUSINESS SELF-CERTIFICATION

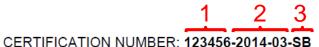


The Department is pleased to announce that

TRAINING

has successfully completed the Pennsylvania Department of General Services' process for self-certification as a small business under the Commonwealth's Small Business Procurement Initiative as established by Executive Order No. 2011-09, with the following designation:

BUSINESS TYPE(s): Procurement Services, Information Technology



ISSUE DATE:

03/27/2014

EXPIRATION DATE: 03/27/2016

RECERTIFIED DATE: 3/

3/21/2015

Curtis M. Topper, Acting Secretary Department of General Services Commonwealth of Pennsylvania

<u>Title</u>

Notice of Small Business Certification

Certification Number

- 1. Vendor ID
- 2. Initial certification Year/Month
- 3. Designation as Small Business (SB)





Step 3: Verify as a Small Diverse Business





Small Businesses Self-Certification Application

	Step 1: Eligibility Questions
	Step 2: Contact Information
Small Business	 Step 3: Business Profile (UNSPSC classification codes)
	 Step 4: Document upload (federal tax returns)
	Step 5: Review & Submit
	Step 6: Small Diverse Business (3 rd party proof)
Small Diverse Business	 Step 7: SDB Verification (contractor, manufacturer, stocking/non-stocking supplier)
	Step 8: Review & Submit SDB





Small Diverse Business Verification Criteria

Verification of Minority, Woman, Veteran, Service Disable Veteran Business Enterprise

- 1. The business must hold a valid and current certification from at least one of the following approved third parties:
 - Unified Certification Program (UCP) from any state <u>www.paucp.com</u> (Link to PA program)
 - 2. Woman's Business Enterprise National Council (WBENC) <u>www.wbenc.org</u>
 - 3. National Minority Supplier Development Council (NMSDC) <u>www.nmsdc.org</u>
 - U.S. Small Business Administration (SBA) 8(a) Business Development Program <u>www.sba.gov</u> > Contracting > 8(a) Business Development
 - 5. U.S. Department of Veterans Affairs Vets First Verification Program <u>www.vetbiz.gov</u>

Note:

May submit for verification at any time Not limited to time of initial SB certification or recertification





Small Diverse Business Verification

Review Process Approximately 14 business days





Small Diverse Business Certificate

NOTICE OF SMALL BUSINESS SELF-CERTIFICATION AND SMALL DIVERSE BUSINESS VERIFICATION

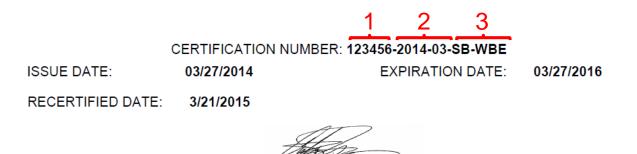


The Department is pleased to announce that

TRAINING

has successfully completed the Pennsylvania Department of General Services' process for self-certification as a small business under the Commonwealth's Small Business Procurement Initiative as established by Executive Order No. 2011-09, and is verified as a Small Diverse Business with the following designation(s):

BUSINESS TYPE(s): Procurement Services, Information Technology



Curtis M. Topper, Acting Secretary Department of General Services Commonwealth of Pennsylvania

<u>Title</u>

Notice of Small Business Certification

AND

Small Diverse Business Verification

Certification Number

- 1. Vendor ID
- 2. Initial certification Year/Month
- 3. Designation as Small Business (SB)

AND

Small Diverse Business





Procurement Benefits





Searchable Online	Small Business	Small Diverse
Directory	Program	Business Program

Networking	Technical Assistance
------------	----------------------





Small and Small Diverse Business Benefits

Searchable Online Directory

- -Increase transparency of your business
- -Research competition
- -Subcontracting opportunities
- -Notifications of opportunities, special events and networking activities







BUSINESS LINKS

Materials & Services Bidding Opportunities Construction Bidding Opportunities Real Estate Land & Leasing Opportunities Small Business Contracting Awarded State Contracts Cooperative Purchasing/COSTARS Public Works Employment Verification Act

PUBLIC LINKS

Commonwealth Telephone Directory Auto Auction Information Surplus Supplies & Equipment for Sale File A Commonwealth Insurance Claim Line of Duty Death Benefits Schedule a Capitol Complex Event View Capitol Complex Events Commonwealth Land & Building Inventory

EMPLOYEE LINKS

- **Contact Capitol Police**
- Commonwealth Ground Travel Worksheet
- Design, Print & Mail Services (PA Publisher)
- Audio, Video & Photographic Services
- Access Commonwealth Forms
- The Capitol Restaurant
- **View Payroll Calendars**

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SMALL BUSINESS CONTRACTING PROGRAM

The Commonwealth, through the Small Business Procurement Initiatives (SBPI), maintains a strong commitment to providing opportunities for small businesses to compete for prime contracting opportunities with the goal of promoting the economic growth and success of small businesses.

ELIGIBILITY REQUIREMENTS

Businesses interested in participating as a small business in the Small Business Procurement Initiative, must first register to do business with the Commonwealth and self-certify as a "small business." To self-certify and participate in the Small Business Procurement Initiative, a business must meet each of the following requirements:

- · The business must be a for-profit, United States business.
- · The business must be independently owned.
- · The business may not be dominant in its field of operation.
- · The business may not employ more than 100 full-time equivalent employees.
- . The business, by type, may not exceed the following three-year average gross sales*:
 - = Procurement Goods \$20 million
 - = Procurement Services \$20 million
 - Construction \$20 million
 - Building Design Services \$7 million
 - Information Technology Goods and Services \$25 million

*If a business has not existed for three years, the average gross sales are computed for the period of the business' existence. For newly formed businesses, the determination is based upon projected gross sales. In order for a business to operate in more than one of the five general business classifications, its combined operations cannot exceed the lowest three-year average gross sales for the business types selected.

RESOURCES

A

- Search for Self-Certified Small Businesses
- To learn more on how your business can "Save Money with Surplus"

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5/11/2015

RESOURCES

- Search for Self-Certified Small Businesses
- . To learn more on how your business can "Save Money with Surplus"
- · Small Business Champion Network

Application & Instructions

- Before You Self-Certify (Updated 3/27/2015)
- Application Guide
- Frequently Asked Questions (Updated 9/24/2014)
- · PA Supplier Portal Home Page
- Email Assistance

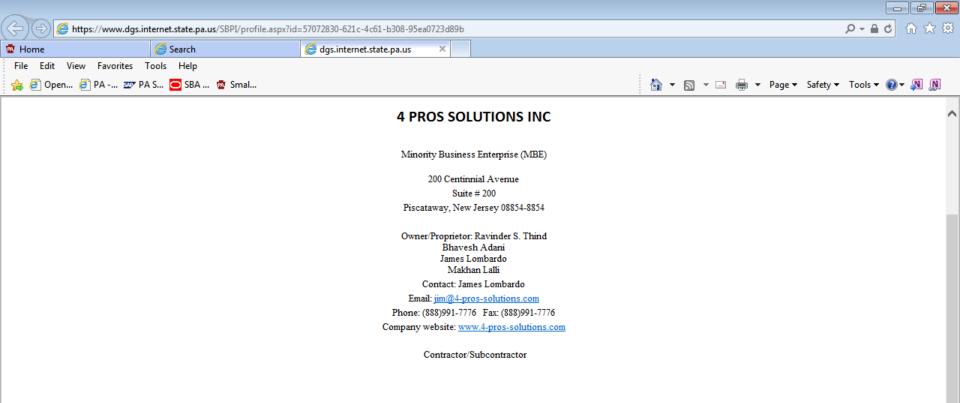
Program Guidelines

- · Statement of Policy
- Procurement Goods & Services and Information Technology (Updated 3/6/2013)
- Construction (Updated 5/1/2014)
- Design (Updated 5/1/2014)

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DEPARTMENT OF GENERAL SERVICES	Pennsylvania Small Business Procurement Initiative DEPARTMENT OF GENERAL SERVICES Stall Business Self-Certification						
		Search by	/:				
		Name Business Type	UNSPSC Codes				
						Report Fraud or Abuse	
Business Type Search Procurement Goods Procurement Services Construction Design Information Technology Goods & Services Only return Small Diverse Businesses (MBE, WBE, VBE, SDVBE)	←						
 Find vendors that match at least one marked category Find only vendors that match all marked categories Search 							
Company Name	Company Name 2	Email	Phone	Address	Business Types	Certification Type	
4 PROS SOLUTIONS INC		im@4-pros-solutions.com	(888)991-7776	200 Centinnial Avenue Piscataway, New Jersey 08854	Information Technology	MBE	
6 DEGREES CONSULTING INC		blawson@6degreesconsulting.net	(412)361-0157	6545 Hamilton Ave Ste 1A Pittsburgh, Pennsylvania 15206	Procurement Services Procurement Goods Construction Contractor Construction Supplier Information Technology	MBE	

				Information Technology	
A+ IMAGING SYS INC	aphrsimaging Instscape net	(215)379-2320	35 Chandler Street Rockledge, Pennsylvania 19046	Procurement Goods Information Technology	MBE
A1 APPLICATIONS, LLC	SAM.SHAMSI@AIAPPLICATIONS.COM	(412)298-7932	3000 N TRILLIUM DR ALIQUIPPA, Pennsylvania 15001	Procurement Services Information Technology	MBE
ABATOR INFORMATION SERVICES INC	manian@abator.com	(412)271-5922	PO Box 82549 Pittsburgh, Pennsylvania 15218	Information Technology	WBE
ABSOLUTE EXCELLENCE INC	AEI sales@comcast.net	(724)869-5667	304 Brookside Drive Baden, Pennsylvania 15005	Information Technology	WBE
ACA COMPUTER INTEGRATOR, INC.	roosevelt@acacomputers.net	(508)740-4008	25 Oliver Street Framingham, Massachusetts 01702	Procurement Services Procurement Goods Information Technology	MBE
ACCLAIM SYSTEMS INC	kailashk@acclaimsystems.com	(215)354-1421	110 E Pennsylvania Blvd Feasterville, Pennsylvania 19053	Information Technology	MBE



Click below to expand services and/or goods provided.

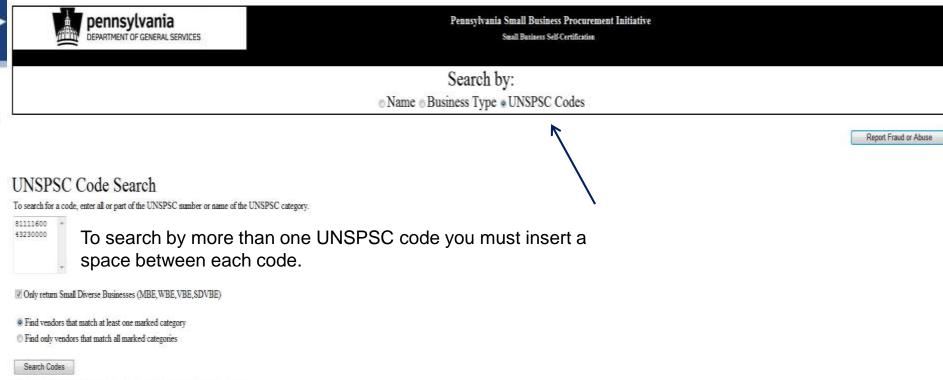
□ Information Technology Goods & Services (Click to hide details...)

81111801 - Computer or Network or Internet Security
81111806 - Database Analysis
81111808 - Systems Analysis
81111811 - Technical Support or Help Desk Services
81111819 - Quality Assurance Services
81111901 - Database Information
81112000 - Data Services
81112002 - Data Processing or Preparation Services
81112004 - Disaster Recovery Services
81112106 - Application Service Providers
80101507 - Info Tech Consul Svc
80101600 - Project Management
80111608 - Temporary Info Tech Software Dev
80111609 - Temporary Info Tech Syst/Database Adm
80111610 - Temporary Info Tech Netwrkg Special
80111711 - Perm Info Tech Dev
80111712 - Perm Info Tech Networking Special
80111713 - Perm Info Tech Syst Or Database Admin

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100237	G A BLANCO & SONS INC	Edward L. Blanco	eblanco@gablanco.com; balexander@gablanco.com	P. O. Box 149	Great Barrington	Massachusett	12300149	8006285086 MBE	Procurement Goods (Non	1
100316	MADURA STEEL SALE INC	ASHLEY STAUL	madurasteel@gmail.com; deboramadura@yahoo.com	2505 NOTH	HERMITAGE	Pennsylvania	16148 Mercer	7249628114 WBE	General Construction]
100535	MODUFORM INC	Laura Wade	lwade@moduform.com; bids@moduform.com	172 Industrial Road	Fitchburg	Massachusett	1420	9783457942 SB		1
100725	HAGER GEOSCIENCE INC	Jutta Hager	hgi@hagergeoscience.com;	596 Main Street	Woburn	Massachusett	18012924	7819358111 SB]
100964	YONGCHEOL KIM	Yongcheol Kim	ykaaia@gmail.com; ykimsby@gmail.com	729 West Market	Pottsville	Pennsylvania	17901 Schuylkill	5706284584 SB		1
101226	BRIAN P SALLADIN	BRIAN P. SALLADIN	brtreesv@epix.net	15 JAMES ACE ROAD	TUNKHANNOCK	Pennsylvania	186577886 Wyoming	5708364144 SB		1
101321	FITZGERALD & HALLIDAY INC	Claudia Massie	cmassie@fhiplan.com; snafis@fhiplan.com	416 Asylum Street	Hartford	Connecticut	6103	8602477200 WBE	Subcontractor	1
103526	AIR CLEANING SYSTEMS INC	Anthony Milanese	almjr@acleansystem.com; almilanese@aol.com	8 Sunset Drive	Latham	New York	12110	5187854541 SB		1
104279	C A WEISS SALES CO LLC	Kristy Zarichniak	kristyz@comcast.net; caweiss@comcast.net	210 Aranglen Way	Downingtown	Pennsylvania	19335 Chester	6104588864 WBE	Procurement Goods (Non	1
104498	SYRACUSE SCENERY & STAGE LIGHTING	Christine Kaiser	info@syracusescenery.com;	101 Monarch Drive	Liverpool	New York	130884519	3154538096 SB		1
104662	SHEEN & SHINE INC	Israel Cuyler	ike@SHEENANDSHINE.COM;	214 W Main St	ROCHESTER	New York	14614	5854232282 SDVE	Subcontractor	1
104684	RELIANCE FENCE COMPANY	Pete Schmitt	p.schmitt@reliancefenceco.com;	200 Plaza Drive	Vestal	New York	13850	6077291422 SB		1
		Tom Martin	tmartin@esgenv.com; nsardina@ensolinc.com	1008 Corporate Lane	Export	Pennsylvania	15632 Westmoreland	7247330660 SB		1
		Thomas N Galbato	tommy@brigiottas.com; kate@brigiottas.com	414 Fairmount Ave	Jamestown	New York	14701	7164831916 58		1
100 C C C C C C C C C C C C C C C C C C		Roderick Parker	kstone@chenangocontracting.com;	29 Arbutus Road	Johnson City	New York	13790	6077298500 58		1
		Arthur Schmidt	ucii@localnet.com	6428 Bartz Road	Lockport	New York	140949507	7164395456 58	1	1
		ERIC DAVID FELGAR	felgelec@comcast.net; felgelec@comcast.net	45 Starlite Ln	Punxsutawney	Pennsylvania		8149384050 SB		1
-	GARY SPENCER	Happy Trail Truck Sales	happytrailtrucksales@gmail.com	553 Salem Blvd	Benwick	Pennsylvania	18603 Luzerne	5705422277 58		1
the second se		Eddy Chu	ekchu@verizon.net; ekcipad@verizon.net	408 Fairborough Ct	Coraopolis	3	151083480 Allegheny	4128590233 SB		
-		Ben Zytnick	conunf@cs.com	237 E. Eighth Ave	Homestead	Pennsylvania	15120 Allegheny	4123817555 SB	-	
-		Mary Zołtowski	24hourcleaning@msn.com	14005 Barcalow	Philadelphia	and the second se	191161101 Philadelpiha	2156778718 SB		1
		brett burkett		6138 HAMILTON	PUNXSUTAWNEY	Pennsylvania	151101101 Philadelphia 15767 Jefferson	8149520316 SB	1	1
		ELAINE PETRAKIS	bbspunxsy@live.com PETRAKISPHOTOGRAPHY@COMCAST.NET	112 ASBURY COURT	MONROEVILLE		151460000 Allegheny	7243251117 SB	Subcontractor	
	LINDA M MELVIN	Linda M. Melvin	mts@epix.net	204 Green Street		Pennsylvania	18411 Lackawanna	5705862617 WBE	Subcontractor	-
	LINDA M MELVIN	Linda M. Meivin Linda Ruckert		715 Penn Ave	Clarks Green		15221 Allegheny	4122474836 WBE	Subcontractor	-
-			Idruckert@aol.com		Pittsburgh	Pennsylvania				-
10000000		Sumathi Ravindraraj	sravindr@GQEC.com; sravindr9@gmail.com	1 Warm Sunday Way	Mechanicsburg	Pennsylvania	17050 Cumberland	7177951073 MWBE	SUDCOURACION	-
-		Aimee King	aimeew@cherryvalleytractor.com;	35 Route 70 West	Mariton	New Jersey	80533009	8569830111 SB		-
	V E RALPH & SON INC	VERNON J. RALPH	VRALPH@VERALPH.COM	PO BOX 633	KEARNY	New Jersey	70320633	2019972400 SB	C. h h	-
-		Bill Davidson	bdavidson@petersonservice.com	234 Route 70	Medford	New Jersey	8055	and the second	Subcontractor	-
		Carla Floyd-Watkins	carlaf@powerhouse.com; jimp@powerhouse.com	240 Creek Road	Delanco	New Jersey	8075	8567643333 SB		-
-	SUPPLY SAVER	Laurence L. Jones	Supplysave@aol.com; anolan@supplysaver.com	1324 Wyckoff Road	Neptune	New Jersey	7753	8005262794 SB		-
		Robert Santiago III	robsantiago@para-plus.com; csantiago@para-plus.com		Cherry Hill	New Jersey	8034	8565473695 SB		-
	TTI ENVIRONMENTAL INC	Karen Buniak	karenb@ttienv.com	1253 North Church St.	Moorestown	New Jersey	80571136		Subcontractor	-
	MIL-RAY FOOD CO INC	Mildred Raymond	milrayfood@aol.com; milraymo@yahoo.com	151 white cedar drive	Sicklerville	New Jersey	80819368	and the second	Procurement Goods (Non	1
-	RITTER CONTRACTING INC	Judith Ritter	judy@rittercontracting.com;	103 Hidden Cove Drive		Pennsylvania	18966 Bucks	2153649446 WBE	Subcontractor	ļ
	MASONRY PRESERVATION GROUP INC		rmccaw@mpgnj.com; bschopfel@mpgnj.com	706 West Maple Ave.	Merchantville	New Jersey	81091822	8566634158 SB		1
-		Sharon Green	sharon@gardenstatehwy.com;	1740 East Oak Road	Vineland	New Jersey	8361	8566927572 WBE	Manufacturer	
	JBC ASSOCIATES INC	Judith Bernicker	judyb@jbcassociates.com; janetc@jbcassociates.com	120 South Warner	King of Prussia	Pennsylvania	19406 Montgomery	6109929090 WBE	Subcontractor	ļ
115776	TRAUNER CONSULTING	Scott Lowe	marketing@traunerconsulting.com;	1617 John F Kennedy	Philadelphia	Pennsylvania	191031821 Philadelpiha	2158146400 SB		1
115888	AFFORDABLE OFFICE FURN INC	Jack Israel	aofum@aol.com	2375 Route 70 West	Cherry Hill	New Jersey	8002	8564882100 SB		1
115896	STOKES CREATIVE GROUP INC	Diane Konopka	diane@stokescg.com; dmorris@stokescg.com	1666 Route 206	Southamptom	New Jersey	80880000	6098598400 WBE	Subcontractor	
116200	ENVISION CONSULTANTS LTD	Victoria Malaszecki	vicki@eclimited.com; barbara@eclimited.com	3 Wheatley Blvd.	Mullica Hill	New Jersey	80620536	8562230800 WBE	Subcontractor;	1
116236	AC PHOTO INC	Gail Crafton	gail@acphoto.com; greggkohl@me.com	199 New Road	Linwood	New Jersey	8221	6099261200 SB		1
116258	PC NETWORK INC	Charlotte Veazie	charlotte.veazie@pcn-inc.com; frank.potter@pcn-	1315 Walnut St.	Philadelphia	Pennsylvania	191074719 Philadelpiha	2672360015 WBE		
116460	UNITED ENERGY SYSTEMS INC	Susan Koperczak	unitedenergyinc@aol.com; unitedenergyinc@aol.com	45 Park Place South	Morristown	New Jersey	7960	9732142100 WBE	Subcontractor	1
116811	INSINGER MACHINE CO	ARICANTOR	ACANTOR@INSINGERMACHINE.COM;	6245 STATE ROAD	PHILADELPHIA	Pennsylvania	19135 Philadelpiha	2156244800 SB		1
117219	KESSLERS INC	Robert Kessler, Jr.	bob_kessler@kesslerfoods.com;	1201 Hummel Ave	Lemoyne	Pennsylvania	17043 Cumberland	7177637162 S8		1
	COONEY BROTHERS INC	Gerald Cooney	gcooney@cooneybrathers.com;	1850 Gravers Road	Plymouth Meeting	Pennsylvania	19462 Montgomery	6102722100 58		1
		Rebecca Stevens	becky@stevenscoinc.com	2009-23 Union Ave	Altoona	Pennsylvania	16601 Blair	8149438122 58		1
-		Michael E. Rodli	jrwald@jrwald.com	10576 Fairgrounds	Huntingdon	Pennsylvania	16652 Huntingdon	8146433908 58		1
		Beth A. Peiffer	bpeiffer@ralphejonesinc.com;	2240 Foster Street	Harrisburg	Pennsylvania	17103 Dauphin	7172336444 WBE	Subcontractor: General	
-		Frank Chulick	frank@stewart-amos.com; info@stewart-amos.com	2700 Paxton Street	Harrisburg		171111031 Dauphin	7175645600 SB	Concerns on only General	
	J M YOUNG & SONS INC	Linda Ronk	Ironk@jmyoung.net; dancy@jmyoung.net	10 Trella St.	Belleville	and the second se	170048603 Mifflin	7179352141 SB	-	1
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Please note that not all UNSPSC codes are contained within this application. Click for a list of all UNSPSC Codes used in this application.



Locating Opportunities





E-Marketplace

Before you can respond to bids you need to find them

- E-Alerts
- E-Marketplace, www.emarketplace.state.pa.us "Click Solicitations"
 - Not all bids belong to DGS
 - Not all bids are found on e-marketplace



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DGS e-mail notifications (eAlerts) Sign up here to be notified of new bids iss	ued by the Department of General Services.	
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5		New Solicitation eAlert for 6100025598 - FINANCIAL AID PROGRAM CONSULTATION	GS, PA EAle .	
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New Solicitation eAlert for 6100025531 - PSP Tunkhannock Station Lawn Care

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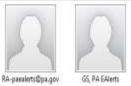
Quick Steps

The State Police has posted the following Solicitation 6100025531 for This bid is set aside for small business. You will need to self-certify as a small business prior to bid opening date. Please go to www.smallbusiness.pa.gov to certify Furnish all labor, materials and equipment to cut, trim and maintain grass area at the PA State Police, Troop P, Tunkhannock Station, THREE (3) cuttings per month, or as required by the Station Commander, Service period is 07/01/2013 thru 06/30/2016. Refer to attached Bid Specifications for more information. Attached to the IFB document is a Proof of Visit form (found under the Solicitation # in www.pasupplierportal state pa us) which must be signed by the Station Commander or designee & Vendor. The Contact Name and Phone number for this station is at the top of the form. This form must be mailed, emailed or faxed to the number or address below, by the bid opening date. Kathleen Kulp PSP, Facility Management Division 1800 Elmerton Ave. Harrisburg, PA 17110 kkulp@pa.gov FAX # 717-772-1426 PAYMENT TO BE MONTHLY UPON COMPLETION OF ACTUAL SERVICES RENDERED. ONLY ELECTRONIC BID RESPONSES WILL BE ACCEPTED FOR SUBMISSION. AII bidders are responsible for monitoring the DGS website to view any change notices to this IFB. The change notices shall become incorporated as part of this bid. In order to submit your Bid Response, interested vendors must be registered. To register, obtain a vendor number, and to allow for submission of an online bid, please visit www.pasupplierportal state pa us on eMarketplace.

You may view the bid online at eMarketplace or by clicking here Public bid openings consist of a Commonwealth procurement representative electronically accessing or opening (if paper) timely received bids. The representative announces the suppliers whose bids were timely received and the total bid amount to those present at the bid opening except where it is deemed unreasonable to read the bid amount due to complexity or large number of line items. Suppliers are not permitted to review bids at the opening. The bid tabulation will be posted to www.eMarketplace.state.pa us as soon as practicable after the opening. Awarded contracts are posted to eMarketplace after they become fully executed.

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E-Marketplace





BUSINESS LINKS

Materials & Services Bidding OpportunitiesConstruction Bidding OpportunitiesReal Estate Land & Leasing OpportunitiesSmall Business ContractingAwarded State ContractsCooperative Purchasing/COSTARSPublic Works Employment Verification Act

PUBLIC LINKS

Commonwealth Telephone Directory Auto Auction Information Surplus Supplies & Equipment for Sale File A Commonwealth Insurance Claim Line of Duty Death Benefits Schedule a Capitol Complex Event View Capitol Complex Events Commonwealth Land & Building Inventory The Pennsylvania Manual

GO TIME

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EMPLOYEE LINKS

Contact Capitol Police

- **Commonwealth Ground Travel Worksheet**
- Design, Print & Mail Services (PA Publisher)

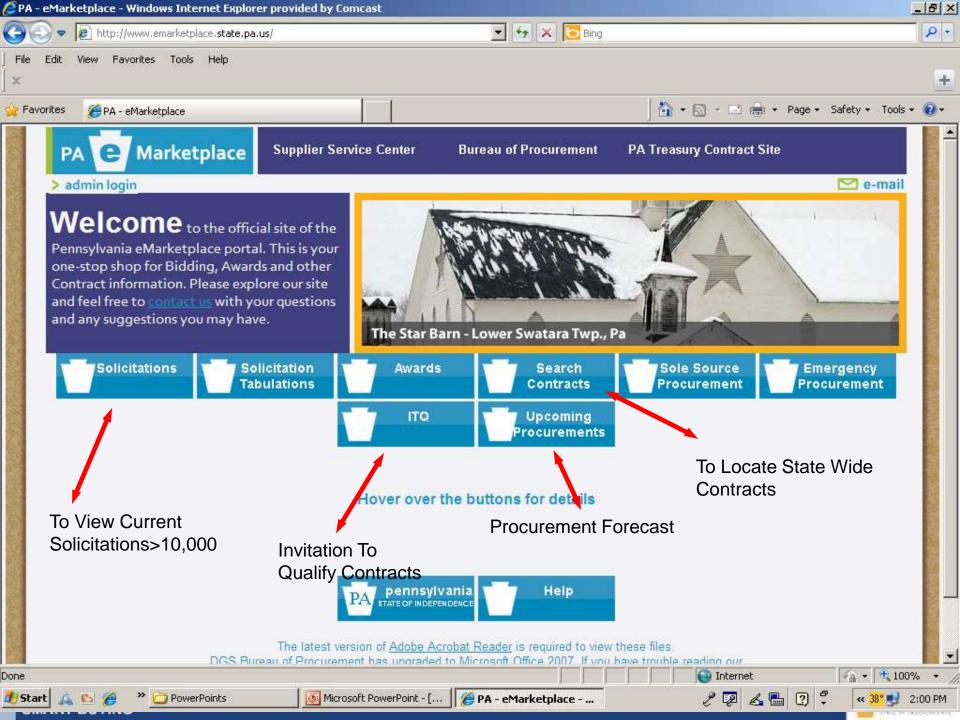
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Audio, Video & Photographic Services

Access Commonwealth Forms

The Capitol Restaurant

View Payroll Calendars





Upcoming Procurements





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<u>10</u>	Project Title	Agency	Material/Service/I	Proposed Method of Procurement	<u>Status</u>	
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1103	73 WIC Retail Store Compliance Buy Investigation Services	Health	Service	IFB	Approved	
<u></u>	73 WIC Retail Store Compliance Buy Investigation Services 20 Multiple Board Examinations	Health	Service Service	IFB RFP		
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11052	20 <u>Multiple Board Examinations</u> 23 <u>Health Insurance Claims Database Planning Consultant</u>	State Insurance	Service Service	RFP RFP	Approved Approved Approved	
11052 11052 11049	20 <u>Multiple Board Examinations</u> 23 <u>Health Insurance Claims Database Planning Consultant</u> 92 <u>Food service preparation on-site at the Wernersville</u> <u>Community Corrections Center</u>	State Insurance Corrections	Service Service Service	RFP RFP RFP	Approved Approved Approved Approved	
11053 11053 11049 11049	 Multiple Board Examinations Health Insurance Claims Database Planning Consultant Food service preparation on-site at the Wernersville Community Corrections Center Web-Based Alert System 	State Insurance Corrections Administration	Service Service Service IT	RFP RFP RFP RFQ (IT)	Approved Approved Approved Approved Approved	
11053 11053 11049 11049 11038	20 Multiple Board Examinations 23 Health Insurance Claims Database Planning Consultant 24 Food service preparation on-site at the Wernersville 27 Community Corrections Center 29 Web-Based Alert System 28 Horsemen's Associations Audits	State Insurance Corrections	Service Service Service	RFP RFP RFP	Approved Approved Approved Approved	
11053 11053 11049 11049 11038	 Multiple Board Examinations Health Insurance Claims Database Planning Consultant Food service preparation on-site at the Wernersville Community Corrections Center Web-Based Alert System 	State Insurance Corrections Administration	Service Service Service IT	RFP RFP RFP RFQ (IT)	Approved Approved Approved Approved Approved Approved	
11053 11053 11049 11049 11038 11038	20 Multiple Board Examinations 23 Health Insurance Claims Database Planning Consultant 24 Food service preparation on-site at the Wernersville 27 Community Corrections Center 29 Web-Based Alert System 28 Horsemen's Associations Audits	State Insurance Corrections Administration Budget	Service Service Service IT Service	RFP RFP RFP RFQ (IT) RFQ (Other)	Approved Approved Approved Approved Approved Approved	
11052 11052 11049 11049 11049 11010 11042	 Multiple Board Examinations Multiple Board Examinations Health Insurance Claims Database Planning Consultant Food service preparation on-site at the Wernersville Community Corrections Center Web-Based Alert System Horsemen's Associations Audits Statewide Comprehensive Tobacco Control Programs through 8 Regional Primary Contractors 	State Insurance Corrections Administration Budget Health	Service Service Service IT Service Service Service	RFP RFP RFQ (IT) RFQ (Other) RFP-Multiple Award	Approved Approved Approved Approved Approved Approved Approved	

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General Information	
Solicitation Title: Institute for Law Enforcement Education	
Agency: Education	
Existing Contract Number:	
Proposed Solicitation Date: 9/28/2015	
Contract Expiration Date:	
Proposed Method of Procurement: RFQ (Other)	
Description: The Institute for Law Enforcement Education (ILEE) conduct the Commonwealth of Pennsylvania. Instructors will be re- materials at the ILEE training center located at 6345 Flank PA 17112, travel to the course site, conduct the training co- materials and final paperwork to ILEE upon completion of the estimated per year and courses are conducted on an as no	equired to pick up the training : Drive, Suite 1700, Harrisburg, ourse, and return the excess the course. Course quantity is
Review Information	
Issuing Office: Education	
Contact Person: Kelly Group	
Contact Email: kgroup@pa.gov	

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Types of Procurements







Types of Procurements

Invitation For Bid (IFB) Request for Proposal (RFP) Statewide Contracts Invitation to Qualify (ITQ)





Request for Proposal (RFP) Overview

Primarily used for Service contracts over \$10,000.

Proposals are evaluated according to a point system, with the contract being awarded to the proposal with the highest number of points.

Points can be earned by being or involving a Small Diverse Business.





Request For Proposals (RFP) Overview

- Encourages Flexibility and Creativity
- Define Needs Not Detailed Spec/SOW
- Define Goals Not How to do it
- Allow scoring of Proposals Based on Pre-established Evaluation Criteria
- Consider Factors other than Price: Technical, Cost, and Small Diverse Business Participation





Invitation to Qualify (ITQ)

Used for:

- Information Technology (IT)
- Some training contracts
- Tier 1 Construction
- Design
- Pre-qualifies potential bidders

•Contracts can be under a Request for Quote (RFQ) or Invitation for Bid (IFB)



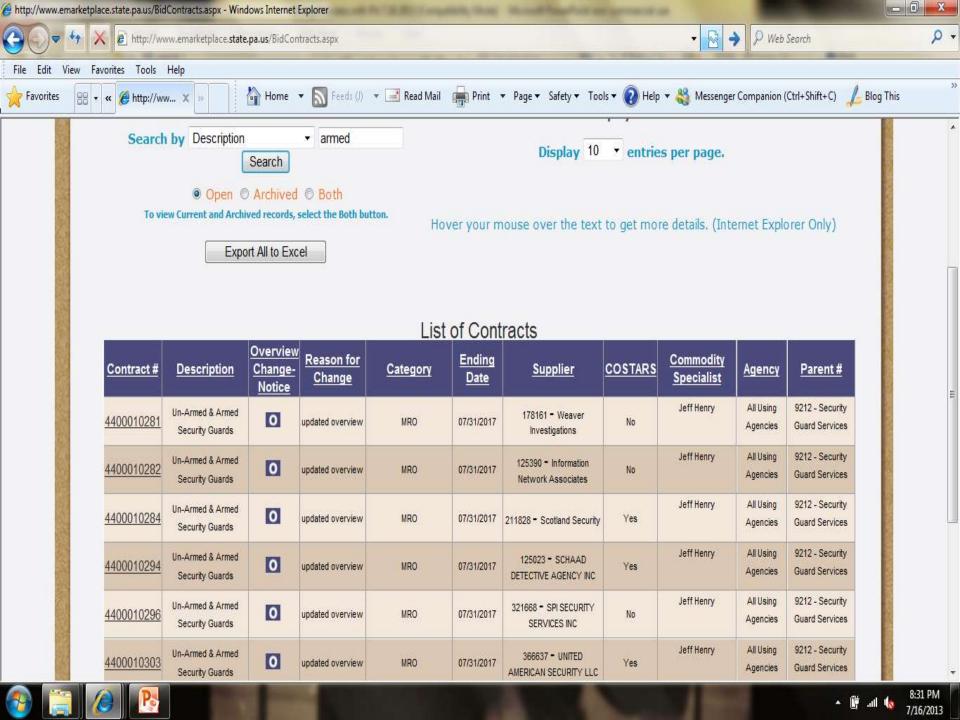


Statewide Contracts

All state agencies can purchase under the same contract.

- Multiple award contracts
- Single award contracts





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COSTARS members. "No" within the COSTARS column means a specific supplier is not available to COSTARS members.	Current Validity End Date & Renewals Remaining 7/31/17 No Renewals						
	Point of Contact	Jeff Henry					
	Contact Phone Number	717-346-3847					
	Contact Email Address	jefhenry@pa.gov					
	Pcard Enabled in SRM	Pcard Accepted	MSCC				
PRICING HIGHLIGHTS	PRO	CESS TO ORDER		=			
lists for Uniformed Un-Armed and Armed Security Guard ached for each supplier listed in SRM and on the DGS website. ect the maximum allowable hourly rate that can be charged by the urly rates for Un-Armed and Armed Guard services apply. icies must do a best value determination for service coverage tes. Suppliers can offer a lower hourly rate but cannot raise their ishing to adjust their pricing must do so in accordance with the nt of work. Current pricing is available through SRM using the	website www.emarketplace.stat geographic areas covered and c s using the Material/Service Cont is creating orders using the MSC e Card Orders and pay with the p lower than the line item pricing y e Requirement functionality; these	urrent ract Catalog (MSCC) C that are within I-card. For those rou must create					

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Search for service providers using Un-Armed and/or Armed, by supplier name,





Bidding Opportunities



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All suppliers wishing to do business with the Commonwealth must register at <u>www.pasupplierportal.state.pa.us.</u> Click the <u>bookmark link</u> to bookmark the page. (Internet Explorer Only) Enter Search Criteria No fields required. The more detail you give, the fewer results will appear.		
Solicitation #: Agency:		
Solicitation Title or County: Statewide Multiple		
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Advertisement Type: COSTARS O Service & Materials O Agency Construction O All IFB ITQ O PW Construction O Real Estate		
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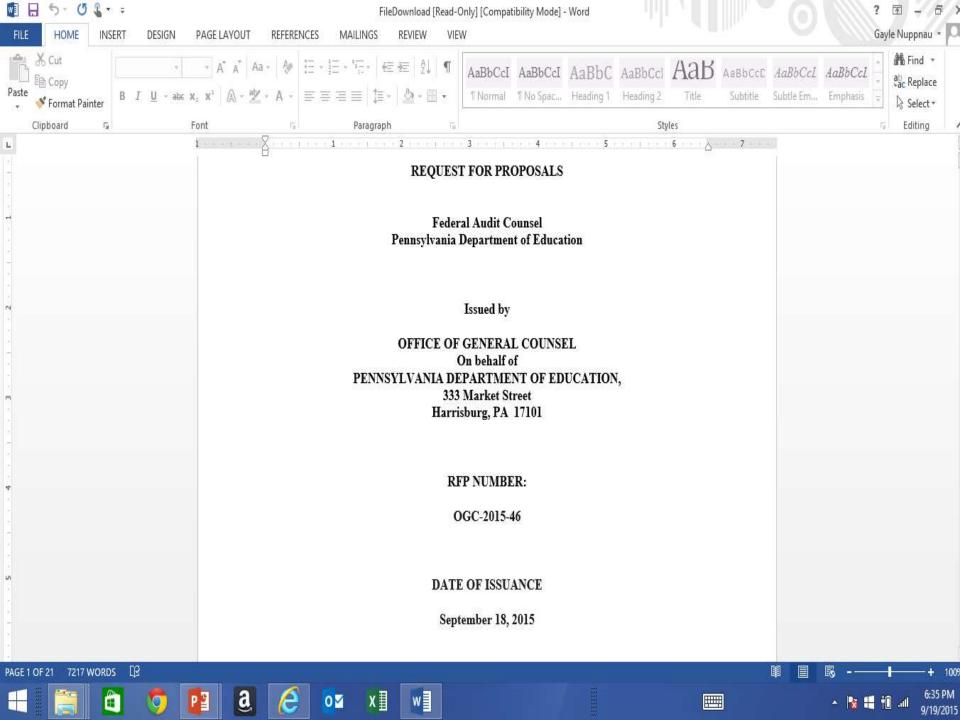
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 Search/Submit a Bid Enterprise Applications Supplier Service Center View current solicitations. Please refer to the "Search/Submit a Bid" link on the left navigation View current solicitations Respond to solicitations Manage responses to solicitations Manage responses to solicitations The "Supplier Service Center" link located on the left navigation bar contains helpful tools to p assistance throughout the Bidding Process. To explore Commonwealth Solicitations and view Re Awards visit PA eMarketplace available via the Supplier Service Center. The "Help" link located on the upper right corner contains common supplier questions and containformation. 	nal bar to: provide ecent		



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MATERIALS & SERVICES PROCUREMENT

The Bureau of Procurement is responsible for purchasing, or contracting for, equipment, supplies and services for the Commonwealth. As the central procurement organization, the bureau provides guidance and consultation to state agencies, boards and commissions on their individual procurements.

PROCUREMENT TOOLS AND SYSTEMS



The <u>Supplier Service Center</u> supports suppliers in registration, bidding and invoicing processes. The <u>Supplier Registration Guide</u> provides step-bystep instructions for registering to do business with the Commonwealth.



<u>eMarketplace</u> provides information about bidding opportunities, awards and contracts. Sign up for eMarketplace <u>eAlerts</u> to be notified when new bidding opportunities are available.



<u>COSTARS</u> is Pennsylvania's cooperative purchasing program. The COSTARS program provides registered local public procurement units, as well as state affiliated entities, (together "members") and suppliers a tool to find and do business with each other effectively through the use of a contract established by DGS. <u>Learn how to participate as a COSTARS supplier.</u>

SBPI

SDB

A

<u>Small Business Procurement Initiative</u> (SBPI) and <u>Small Diverse Business</u> <u>Program</u> (SDB) - self-certify as a small business and continue to the verification process for small diverse businesses including minority business enterprise, women business enterprise, veteran business enterprise, and service-disabled veteran business enterprise) to be eligible to compete for specific Commonwealth contracting opportunities.



We are here to help!

Please contact the Bureau of Procurement for additional assistance.

Mailing Address: DGS, Bureau of Procurement 555 Walnut Street, 6th Floor Harrisburg, PA 17101-1914

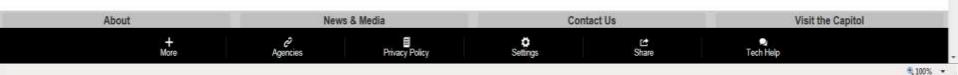
Phone: (717) 787-5733

Email: gs-procure@pa.gov

Additional Contact Information:

Organizational Chart

Personnel List







Department of General Services > Businesses > Materials & Services Procurement > Supplier Service Center

WELCOME TO THE SUPPLIER SERVICE CENTER

The Supplier Service Center assists with registration, bidding, and account management. This site provides assistance to companies that want to sell materials or services to state agencies. If you wish to provide construction services to the Commonwealth, please visit design & Construction.

REGISTRATION	BIDDING	INVOICE/PAYMENT
Registration Guide	eMarketplace/Solicitations	Payment Status
Supplier/Vendor Registration	Bidding Guide	Electronic Banking Data
Complete registration to:	Attaching Documents	W-9 Form
Obtain Vendor Number Manage Company & User Data	Electronic Bidding Portal	
Submit Electronic Bids	Protest Procedures	
Reset Password/Find User ID	e-Alerts	
REGISTRATION HELP:	BIDDING HELP:	INVOICE/PAYMENT HELP:
877) 435-7363, choose option 1	(877) 435-7383, choose option 2	(877) 435-7363, choose option 1
Contact Us	Contact Us	Contact Us

RELATED LINKS:

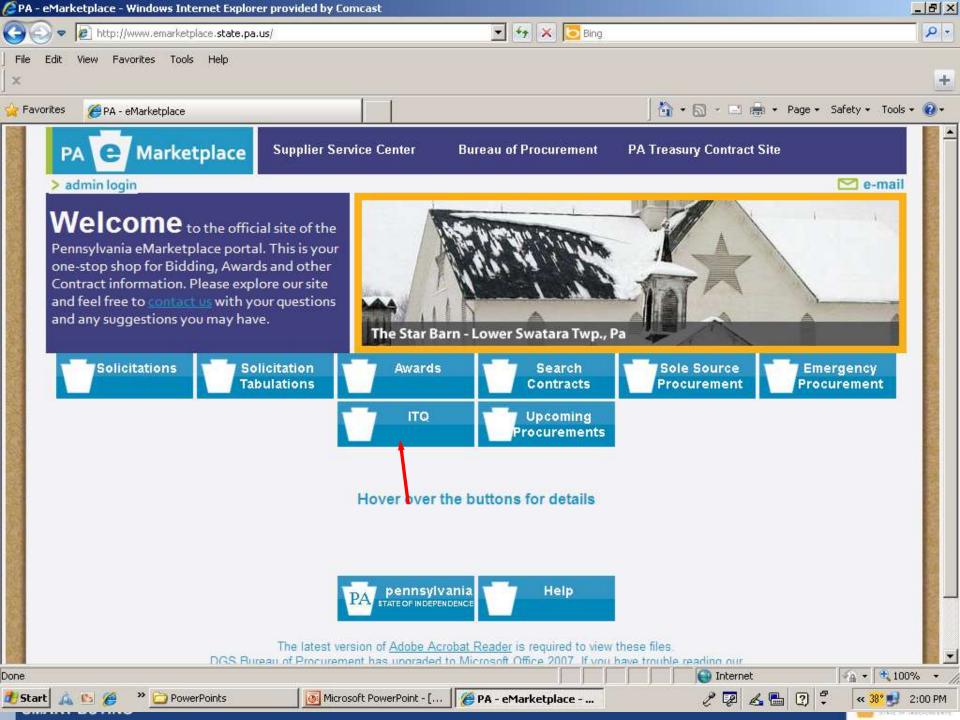
COSTARS SUPPLIER FAQ SECTION SUPPLIER GUIDES MINORITY, WOMEN & VETERAN BUSINESSES



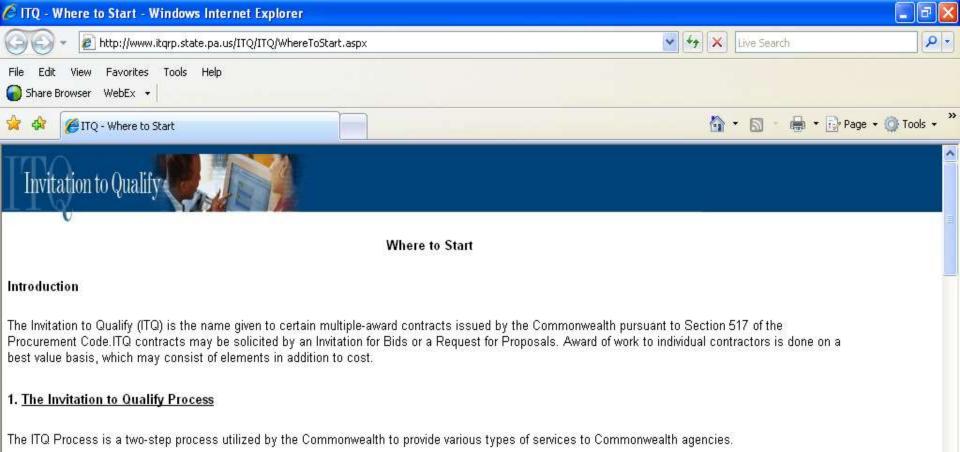
Invitation to Qualify



SMART BUYING



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IQ Application Home Search Suppliers Document Library			
	The ITQ application is most compatible with Internet Explorer, version 6.0. If you are using Internet Explorer version 7.0 or higher, please use the compatibility mode functionality to ensure the best performance. To initiate the button indicated below in your browser's toolbar.	the compatibility mode from Internet Explorer versi	ion 7.0 or higher, click
	Verfäglarer Marine Hander Hander Marine Hander M		
	If additional information or assistance is needed, or if the button is not visible on your toolbar, view this <u>How to Video</u> .		
	NOTICE. The ITQ application certified browser is internet Explorer 6.0. Other browsers may work, but full functionality cannot be assured.		
	Welcome to the Department of General Services Enterprise Invitation to Qualify (ITQ) portal.		
	We are excited about this new tool which will make your experience with our ITQ process simpler and more user friendly.		
	If you are interested in learning about any of the ITQ contracts that are currently open for qualification click the "Where to Start" link. This will provide you with brief descriptions of all the open ITQ contracts and pro-	ovide further guidance on how to become pre-quail	fied.
	We thank you for your interest in doing business with the Commonwealth of Pennsylvania and look forward to working with you soon.		
	If at any time you have any questions, please feel free to contact our Site Administrator, Joe Willovich at <u>im/lovich@pa.gov</u> , or 717-214-3434,		



The first step is a pre-qualification process that is used to qualify suppliers for specific services described in the ITQ. To qualify for an ITQ contract, a supplier must meet unique qualification requirements as prescribed in each ITQ. This is done by submitting an electronic proposal via the PA Supplier Portal. Each submittal is evaluated, and if the proposal passes the minimum scoring criteria, the supplier is qualified and placed on a statewide contract along with the other suppliers that qualify.

The second step is a quoting process utilized by the agencies when services are required. This will be done through a Request for Quote process in which agencies develop a Statement of Work and request proposals from the qualified suppliers. This proposal may be as simple as pricing or as complex as a technical proposal with pricing.

One important aspect to note about the ITQ process is that qualification does **not** guarantee the receipt of any business by an individual supplier. Suppliers are encouraged to market their services to the agencies and to respond to as many Requests for Quotes as possible.

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4400012452	Executive Recruitment	11/01/2013	10/31/2018	Matthew Fidler Phone: 717-783-2090 Email: mfidler@pa.gov			
4400011716	Facility Repair Service ITQ DGS	07/15/2013	01/15/2018	Lilly Peek Phone: 717-346-3846 Email: kpeek@pa.gov			
4400011997	Fuels, Tank Wagon Delivery	11/01/2013	10/31/2018	Jack Banks Phone: 717-787-6586 Email: jbanks@pa.gov			
4400012750	Hazardous/Residual Waste Removal	11/01/2014	10/31/2019	Scott Bowers Phone: 717-346-2671 Email: scbowers@pa.gov			
4400011318	Helicopters	05/01/2013	04/30/2023	Alfonzo J. Robinson Phone: 717-346-8181 Email: arobinson@pa.gov			
034020141	Historical Design Services	07/01/2014	06/30/2019	Lisa Burchfield Phone: 717-705-0557 Email: liburchfie.pa.gov			
<u>4400013615</u>	Innovation and Expansion Project	06/27/2014	06/26/2019	Matthew Fidler Phone: 717-783-2090 Email: mfidlen@pa.gov			
<u>4400007410</u>	ITQ Consulting Services	04/01/2011	03/31/2016	Matthew Fidler Phone: 717-783-2090 Email: mfidler@pa.gov			
<u>4400004480</u>	Master IT Services ITQ	04/10/2009	12/31/9999	Joe Millovich Phone: 717-214-3434 Email: jmillovich@pa.gov			5 categories reserved for small businesses
4400010386	Museum Exhibit Services ITQ	02/25/2013	02/14/2018	Pam Gabriel Phone: (717) 346-3822 Email: pgabriel@pa.gov			
<u>4400013153</u>	NESHAP-Compliance Standards ITQ	03/01/2014	02/28/2019	Keith Worley Phone: 717-346-2679 Email: kworley@pa.gov			
4400014001	PHMC Conservation Services (TQ	04/01/2015	03/31/2020	Lisa Burchfield Phone: 717-705-0557 Email: liburchfie@pa.gov			
4400008522	Recreation & Fitness Equipment	08/01/2011	07/31/2016	Lisa Vega Phone: 717-346-4290 Email: hega@pa.gov			
12072012	Small Business Design	12/07/2012	11/01/2015	Diane Hallett Phone: 717-787-3194 Email: dhallett@pa.gov			Restricted for small business
<u>4400009863</u>	Temp Rented Power & HVAC Equip	08/01/2012	07/31/2017	Ralph Constance Phone: (717) 703-2931 Email: rconstance@pa.gov			
4400008567	Training Services (TQ	08/15/2011	12/31/2016	Matthew Fidler Phone: 717-783-2090 Email: mfidler@pa.gov			
<u>4400006436</u>	Tree Trimming & Stump Cutting	03/01/2010	05/31/2015	Ann Kimmel Phone: 717-346-2674 Email: akimmel@pa.gov			
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Small Business Program



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			DGS A999-132 Revised Rebid	Fort Pitt Museu IFB Condensation Mitigation	This is A Small Business	Historical and Museum Commission	Allegheny	9/16/2015	9/3/2015	10/7/2015 2:00:00 PM	10/7/2015 2:00:00 PM	Open	Betty larossi	
			<u>6100035833</u>	IFB Pep Tunkhanno Station	ck This Bid is Set Aside For Small Bu	State Police	Wyoming	9/16/2015	9/16/2015	10/7/2015 1:30:00 PM	10/7/2015 2:00:00 PM	Open	Kathleen Kulp	
			6100035746	IFB 020 Psp Meady Janitorial	Bu	State Police	Crawford	9/16/2015	9/16/2015	9/30/2015 2:30:00 PM	9/30/2015 2:35:00 PM	Open	Cassandra Miller	
			<u>6100035794</u>	IFB 1148 Oct Produ	To	Corrections	Montgomery	9/11/2015	9/11/2015	9/22/2015 10:00:00 AM	9/22/2015 10:05:00 AM	Open	Kelly Richardson	
			<u>8100035708</u>	IFB Psp Pittsburgh D Snow Remove	Aside For Small Bu	State Police	Allegheny	9/10/2015	9/10/2015	9/30/2015 1:30:00 PM	9/30/2015 2:00:00 PM	Open	Kathleen Kulp	
			<u>8100035709</u>	IFB Psp Clarion Sta Snow Remove	Aside For Small Bu_	State Police	Clarion	9/10/2015	9/10/2015	9/30/2015 1:30:00 PM	9/30/2015 2:00:00 PM	Open	Kathleen Kulp	
			<u>6100035716</u>	IFB Psp Clearfield St Snow Remov	Bu	State Police	Clearfield	9/10/2015	9/10/2015	9/30/2015 1:30:00 PM	9/30/2015 2:00:00 PM		Kathleen Kulp	
			<u>6100035717</u>	IFB Pap Kane Stati Snow Removi	Aside For Small Bu	State Police	McKean	9/10/2015	9/10/2015	9/30/2015 1:30:00 PM	9/30/2015 2:00:00 PM		Kathleen Kulp	
			6100035718	IFB Pap Meadville St Snow Remov		State Police	Crawford	9/10/2015	9/10/2015	9/30/2015 1:30:00 PM	9/30/2015 2:00:00 PM		Kathleen Kulp	
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Small Business Construction Program Eligibility

Eligible Projects

- \$ **\$10,000** or greater, but less than \$300,000 (Agency)
- Applies to all Agencies within Governor's Jurisdiction
- Non Eligible Projects
 - Equal to or greater than \$300,000 (Capital)
 - Under **\$10,000**
 - 100% of labor force performed by Commonwealth Employees

Projects between \$10,000 or greater, but less than \$300,000 (Capital)

- Emergency Work
- Sole source procurements
- Leasehold improvements
- Historic Work
- Otherwise approved for exemption by DGS Secretary





SBPI Construction Self-Performance & Subcontracting

- 51% Self-Performance / 49% Subcontracting
- Less Restrictive Subcontracting Requirements
- Not Required to Subcontract with SBPI Vendors, Encouraged to Subcontract with SBPI Vendors
- All SBPI Construction Contractors can Now Bid on any Project Between \$10K and \$299,999
- Two Separate Set of Bid Security & Bonding Guidelines
- Lower Range: \$10K to \$24,999
 - No Bid Security
 - No Payment or Performance Bond
- Upper Range: \$25K to \$299,999
 - 10% Bid Security
 - Payment & Performance Bonds Equivalent To 100% of Contract Value





Small Diverse Program





SMART BUYING



Small Diverse Business Program

- Small Diverse Business Program
 - Technical, Cost, SDB
 - DB weight remains 20% of the total RFP points
- Pre-Proposal Conferences
 - Subcontracting Opportunities
 - Networking
- Compliance



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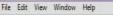
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<u>DEP-IRRSC-</u> Z	RFP	General Environmental Tech Assistance Contract	Remediation And Construction Resou	Environmental Protection	Multiple	4/8/2014	4/11/2014	7/1/2014 4:00:00 PM	7/1/2014 4:05:00 PM	Created	Simeor Suter
<u>SU-13-08</u>	RFP	Web Design	Shippensburg University Invites Ve	State System of Higher Education	Cumberland	4/4/2014	4/4/2014	5/2/2014 2:00:00 PM	5/2/2014 2:15:00 PM	Open	Debora Martin
<u>DUI LIPA</u> 2014-1	RFP	Dli Child Day Care Program	This Request For Proposals Rfp P	Labor & Industry	Dauphin	4/3/2014	3/20/2014	4/25/2014 2:00:00 PM	4/25/2014 2:01:00 PM	Open	Mike Schind
<u>DGS 537-12</u> <u>Phase 1</u>	RFP	Demolish And Remediate All Campus Buildings	Project Title Demolish And Remedi	Public Welfare	Centre	4/3/2014	4/3/2014	5/20/2014 10:00:00 AM	5/20/2014 10:00:00 AM	Open	,jill Lile
<u>6100026610</u>	RFP	Office Of Developmental Program Training Platform		Administration	Dauphin	4/3/2014	2/21/2014	4/18/2014 1:00:00 PM	4/18/2014 1:01:00 PM	Ореп	Christir Geege Dugar
<u>4300000784</u>	RFP	Mental Health Service Provider	Mental Health Service Provider	State System of Higher Education	Chester	4/2/2014	4/2/2014	4/15/2014 11:00:00 AM	4/15/2014 11:00:00 AM	Open	Karen D Aringa
<u>4300000785</u>	RFP	Medical Services Provider	Medical Service Provider	State System of Higher Education	Chester	4/2/2014	4/2/2014	5/30/2014 11:00:00 AM	5/30/2014 11:00:00 AM	Open	Karen D Aringa
<u>6100025291</u>	RFP	Training Support For Developmental Disability	On Behalf Of The Departmen To Of P	General Services	Statewide	4/1/2014	3/12/2014	4/11/2014 4:00:00 PM	4/11/2014 4:01:00 PM	Open	Margan Mary Juran
<u>4300000783</u>	RFP	Custodial Services For Graduate Center Building	Custodial Services For The Graduat	State System of Higher Education	Chester	3/31/2014	3/31/2014	5/5/2014 3:00:00 PM	5/5/2014 3:00:00 PM	Open	Karen D Aringa
<u>6100027962</u>	RFP	The Governor S Model Day Child Care Program	On Behalf Of The Education Parents	Education	Dauphin	3/31/2014	3/19/2014	4/24/2014 1:00:00 PM	4/24/2014 1:15:00 PM	Open	James Domer

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DEPARTMENT OF ENVIRONMENTAL PROTECTION BUREAU OF ENVIRONMENTAL CLEANUP & BROWNFIELDS

April 11, 2014

RE: Pennsylvania Department of Environmental Protection General Environmental Technical Assistance Contract RFP #DEP-IRRSC-7

Dear Sir/Madam:

You are invited to submit a proposal for general environmental technical assistance services in accordance with the enclosed Request for Proposal (DEP-IRRSC-7 RFP).

Comment

All proposals must be submitted to the Pennsylvania Department of Environmental Protection,

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II-8. Small Diverse Business (SDB) Participation Submittal.

In order for Offerors to receive credit towards the SDB participation requirements, they must provide SDB commitments based on any one or all of these service categories: Bottled Water Delivery, Electrical Services (i.e. installations, power drops, wiring up systems), Geophysical Investigation, Groundwater Well Installation and Closure, Land Surveyor, Residential Water Treatment, Risk Assessment, Soil Boring, Test Pitting and Waste Brokerage Services, and the following Environmental Services: environmental investigative, expert consulting and professional engineering activities, preliminary site assessments; detailed characterizations of waste, soil, groundwater, surface water and sediments; surveying and mapping; hydrogeological evaluations; laboratory and field analysis; laboratory data validation; limited remediation services, including waste disposal; risk assessments; graphical and geographical information systems development; evaluations of remedial alternatives; preparation of remedial designs and bid documents; oversight of remedial construction; technical training of Commonwealth employees, program support; enforcement support; and community relations support.

A. To receive credit for being an SDB or for subcontracting with an SDB (including purchasing supplies and/or services through a purchase agreement), an Offeror must include proof of SDB qualification in the SDB participation submittal of the proposal.

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Example of a sign in sheet.

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MARK HOLMES	L.R. KIMBALL	814-421-2210	mark-holmes@lrkimball.com
JuleDavenport	TASC	203449-3364	jule. dave portotascica
JUSTIN MCLURS	ACD TELECOM, LLC	484-880-1040	UNSTIN. MECLAROACUTELECOM. COM
Chris Kelly	Mission Critical Partners	814-659-4637	Chriskelly EMCP911.com
JOHN SMITH	Jalo-matrix	77-260-9850	iswith Cinbonatix com
MARK ROMANO	NYSTEC	212 599.4599	MROMAND ONYSTEC COM
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John Mullay	Federal Engineering Inc	703.359-8200	Jawrian@ federg.com
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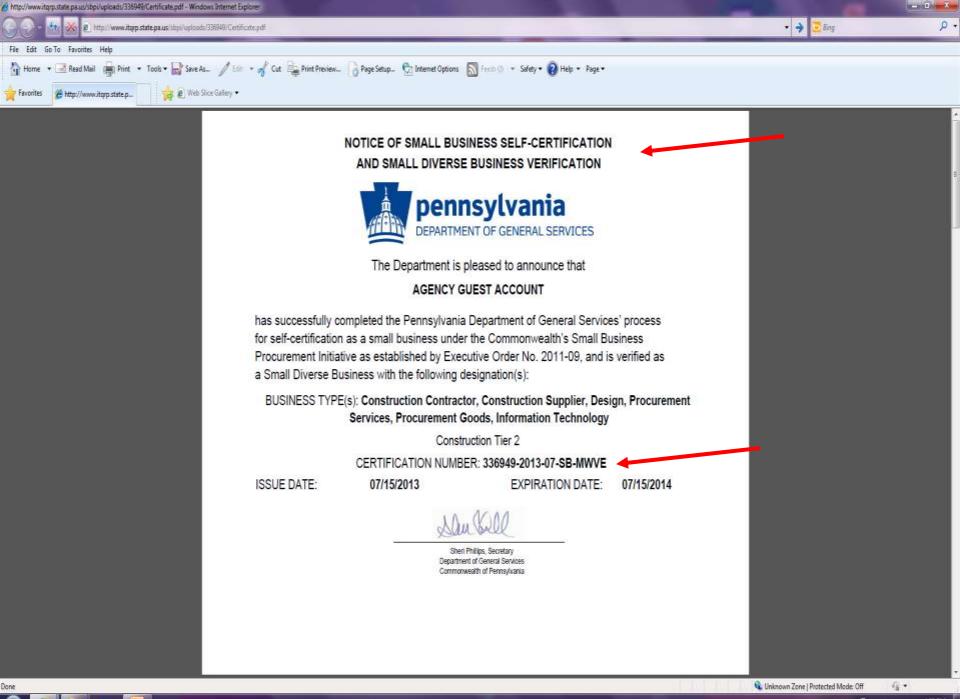
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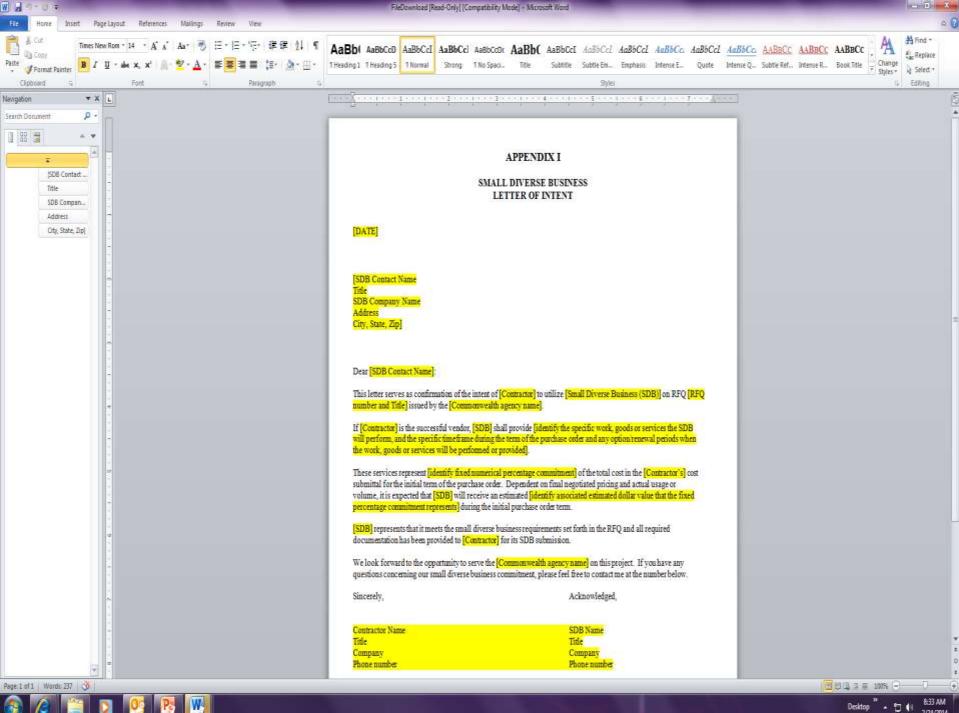
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Calendar of Events

- October 13, 2015 GACO 28th Annual Procurement Opportunities Fair, Mars, PA
- October 22, 2015 Meet the Buyers, Bethlehem, PA
- October 27, 2015 Doing Business with the Commonwealth of PA, Exton, PA
- October 29, 2015 Opening Doors to State Contracting





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