

2011 - 2012 ANNUAL REPORT

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THE TWARDOWKSI Career Development Center (TCDC) is dedicated to helping WCU students and alumni as they develop and pursue their career goals. During the 2011-2012 year, the TCDC continued to enhance our services for students, alumni, and employers. We pride ourselves on continuous improvement, ensuring that we support the needs of our constituents by providing effective services, resources, and programs.

The center experienced another exciting year of growth and change, continuing to advance the strategic initiatives from our five-year plan created in 2010. These initiatives include: in-



creasing student engagement; enhancing services that support Pre-Major students; expanding linkages with Academic Affairs; diversifying and increasing employer relationships; leveraging technology to expand the reach of the center; increasing alumni engagement.

The TCDC was grateful to get a new Assistant Director position, bringing the staff size up to six; Ms. Amanda Mitchell joined the TCDC in June 2012 in this role. Mr. Philip Tripp retired in August 2012, after serving in the TCDC for over 13 years and WCU for 25 years. Ms. Ashley Reichenbach joined the TCDC in August as Assistant Director.

As has been the case for the past three years, the numbers of students and alumni utilizing the services of the TCDC increased. We continued to expand and diversify program and technology offerings and have diligently attended to our employer relationships throughout the past several years of a difficult job market. I am pleased to share this Annual Report for 2011-2012, highlighting significant accomplishments and growth that characterize excellence in WCU career services.

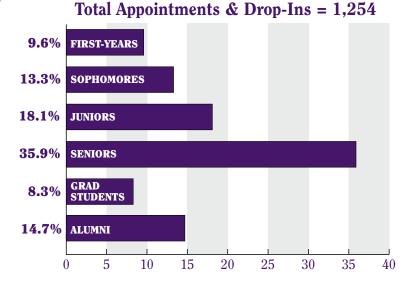
Student & Alumni Engagement—Appointments & Drop-ins

Career planning is a lifelong process of learning about one's interests, skills, and values, exploring options, making decisions, and implementing a plan to pursue a goal. Students and alumni may schedule appointments or utilize drop-in hours to obtain professional assistance.

Compared with 2010-2011:

19% Increase in Appointments

28% Increase in Drop-ins



Student & Alumni Engagement | Faculty Linkages— Workshop & Program Attendance

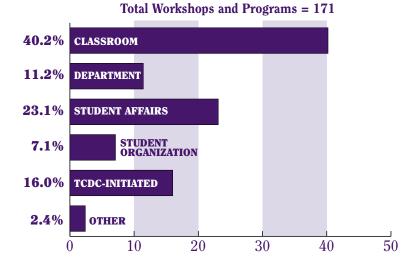
The TCDC presented 171 workshops and programs for 5,630 attendees, in collaboration with a range of campus partners. Topics ranged from choosing a major to resume writing and preparing for interviews. Special

events bring alumni and employers to campus to talk about specific industries and career issues.

Compared with 2010-2011:

15% Increase in number of Programs

9% Increase in Attendance



3,150

Resumes Reviewed

Student & Alumni Engagement—Resume & Cover Letter Reviews ~ 52% Students | 48% Alumni

TCDC professionals review resumes and other job search documents to help students and alumni maximize the impression made on potential employers. A large number of reviews are conducted electronically: individuals may upload a resume into College Central Network for an automatic review and inclusion in a database searchable by all registered employer partners.

972
FOCUS
Users

Enhance Programs for Pre-Major Students—FOCUS Assessments

FOCUS is a web-based career exploration tool that enables students and alumni to complete interest, skills and values inventories and learn more about careers and majors. Pre-Major students regularly utilize this resource and TCDC staff members collaborate with faculty advisers to engage students in the classroom and via one-on-one appointments.

1,415Going Global Visits

Leveraging Technology—Going Global & TCDC Web Site

Going Global is a valuable global research tool, enabling individuals to explore internships and jobs abroad, learn about country-specific career information, identify international employers, and gather information about U.S. employers who have hired international students in the past.

Compared with 2010-2011:

190% Increase in number of Web Users

15,861
Website Unique Users

Increasing Employer Relationships—Job & Internship Database

College Central Network is WCU's official career services management system for career-related jobs and internships. Students and alumni may create accounts to access employment opportunities, obtain resume reviews, make resumes and e-portfolios available to employers, and participate in on-campus interviews.

Job Postings & Database Activity

Jobs Posted in College Central Network	1470
Internships Posted in College Central Network	549
New Employer Account Registrations	693
New Student Account Registrations	1375
New Alumni Account Registrations	369



Increasing Employer Relationships—Career Fairs

The TCDC sponsored three career fairs on campus in 2011-2012, featuring employers hiring for full-time, internship, and other opportunities. Through consortium participation with universities in the greater Philadelphia region the TCDC also co-sponsored two additional fairs.

Career Fairs & Participation Numbers

	# Employers	# Students & Alumni
Fall Career Fair	72	400
Social Work & Human Services Fair	29	119
Spring Career Fair	70	315
Greater Philadelphia Teacher Job Fair	111	445*
Philadelphia Nonprofit & Government Fair	64	10*

^{*} WCU Attendees; consortium career fairs include individuals from multiple colleges and universities.

Increasing Employer Relationships—On-Campus Recruiting Program

The On-Campus Recruiting Program hosts representatives from a variety of organizations to interview students for career and internship opportunities. Jobs are posted within College Central Network and candidates may upload resumes and apply for interviews that take place within the TCDC.

72Employers

96
Positions
Available

522Interviews

Increasing Employer Relationships—Employers that Recruited at WCU

Employers utilize on-campus recruiting, career fairs, job postings, and information tables to promote opportunities throughout the year. Below is a list of all employers that visited campus at least once in 2011-2012.

A. Duie Pyle AC Logistics

Acme - a SUPERVALU Company

AFLAC Aldi

All Star Baseball Academy

Almac Ambit

AmeriCorp Vista Program AmerisourceBergen AnswerNet,Inc

Apple Arbonne Ascensus AT&T Mobility

Bankers Life and Casualty Barbacane. Thornton & Co

BBD, LLP BDO

Beiler-Campbell Realtors Belfint, Lyons & Shuman, CPAs

Bethanna

Big Brothers Big Sisters SEPA

BravoSolution Brian's House Inc. Brightside Academy Buffalo Wild Wings

Burnley Enterprises/Deerskin Leather C.H. Robinson Worldwide. Inc.

Camelot Schools Camp Canadenisis Camphill Soltane

Carelink Community Support Services

CCRES

CCWA - Paradise Farm Camps

Cecil County SD CENTURY 21 Alliance Chick-fil-A of East Norriton Child and Family Focus Cintas First Aid and Safety

City of London City Year Clark Associates, Inc. COMHAR, Inc.

Commonwealth of PA-State Civil Service

Commission

Community Action Agency of Delaware

County, Inc.

Community Service Foundation/ BuxMont

Schools

Contemporary Staffing Solutions

County of Chester Creative Health Services Defense Contract Audit Agency

Devereux Disney Internship DuPont

Eagleville Hospital Easter Seals of SEPA EducationWorks Elko & Associates

Enterprise Holdings

EnviroSure, Inc., ESF Summer Camps

Fastenal

Ferguson Enterprises
Ferullo Insurance Agencies
Fesnak and Associates
First Investors Corporation
Fischer Cunnane & Associates Ltd.
Foundations Behavioral Health
Franklin Mint Federal Credit Union

Fulton Financial Fund for Public Interest Gunnip & Company LLP Hanna, McGlone & Co. PC

Healthcare Receivable Specialists Inc. Holcomb Behavioral Health Systems

Horizon House Inc. Horse Power for Life Horty & Horty

Ignite

Impact Health

Impact Sports & Impact Soccer

Independence Wealth Strategies - MetLife

ING Financial Partners Insight Global

Intelligent Capital Network Interfaith Housing Assistance InVision Human Services

IPPC Technologies

Kaleidoscope Family Solutions

Kaplan

Karr Barth Associates/ AXA Advisors, LLC

Kelmar Associates Kelsch Associates Kensey Nash Corporation Kimberly-Clark Corporation Kindercare Learning Center

KPMG

Kreischer Miller

Lab Support, a division of On Assignment

LarsonAllen Line Systems Inc Magellan Search Group Maillie Falconiero & Company

Mariana Bracetti Academy Charter School

Mars Drinks North America Master, Sidlow & Associates P.A. Maternal and Child Health Consortium

Maxwell Systems, Inc.

McGladrey

Medifast Inc., Take Shape for Life

Melmark

Miller's Insurance Agency Modell's Sporting Goods Music Training Center New York Life

New York Life

Nixon Uniform Service & Medical Wear

NMS Labs

Northwestern Mutual Financial Network

Origlio Beverage

PA Lions Beacon Lodge Camp Paoli Chiropractic Group

Peace Corps

Penn Psychiatric Center Pennsylvania State Police

PeopleShare

Philadelphia Corporation for Aging Philadelphia Police Department

Pinwheels DTS, Inc.

Power Home Remodeling Group PricewaterhouseCoopers Public Allies Delaware Quest Marketing

QVC

Rainer & Company

RealTech Red Robin

ReMed Recovery Care Centers

ReminderMedia Renewall by Andersen

Resources for Human Development Ricoh Americas Corporation

Scala

Science Explorers

SEI

Shaddock Benefits Group-Aflac

Sherwin Williams Sklar Instruments

St. Mary's Villa for Children and Families

State Farm Insurance

StrawAds

Swarthmore Financial Group

Systech-Design

T.W. Ponessa & Associates Counseling

Services, Inc. Target TD Bank

The Fairman Group LLC
The Glen Mills Schools
The Goddard School

The Institute for Behavior Change The Learning Experience The Travelers Companies, Inc. TIER Environmental Services Torrillo & Associates, LLC

Toys "R" Us

Treasury Inspector General for Tax

Administration

Tredyffrin Township Police Department

Tri-State Region DPO Turkey Hill uFinancial Group Unisys Corporation

Univest Corporation of Pennsylvania

US Army USMC

Valley Forge Military Academy

Vector Vertex Fitness Waddell & Reed, Inc.

Walmart

Washington Center Info Session

Wawa

WEISERMAZARS LLP

Wells Fargo