

Janet C. Karol

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EDUCATION

West Chester University, West Chester, PA
Master of Business Administration, May 2020

Columbia University, New York, NY
Bachelor of Science, Industrial Engineering, December 2014

WORK EXPERIENCE

JP Morgan, Philadelphia, PA

Associate, Investment Banking, Corporate Finance, 2016 - Present

- Conduct detailed strategic and financial analyses, prepared and participated in client presentations, supervise analysts
- Formulate acquisition/merger target recommendations for technology and power generation clients seeking to expand market share and increase P/E multiples. Analysis included comparable market valuations, precedent transactions and EPS accretion/dilution projections
- Evaluate private equity placement of \$30MM for a voice mail company seeking to expand operations. Model cash flows and calculate cost of capital
- Perform due diligence and coordinate lead managed equity and debt transactions in excess of \$500MM in healthcare, home-building and automotive industries

Accenture, New York, NY

Consultant, 2014 - 2016

- Assisted Fortune 500 companies in identifying competitive strategies, re-engineering process flows, implementing cost-cutting initiatives and improving customer service. Led project teams, prepared client deliverables, presented to upper management, and managed client relationships
- Re-engineered Fortune 100 office automation company's existing selling strategy to empower field sales representatives, improve customer service and reduce cost.
- Conducted user interviews and benchmarking studies, performed process flow redesign and supervised 7 member team in implementing new sales force automation application. Resulted in estimated 30% reduction in cost and 40% increase in sales
- Created sustainable core competencies for a new pharmaceutical client facing industry legislative uncertainty

Columbia University, New York, NY

Resident Assistant, 2012 - 2014

- Responsible for counseling and crisis intervention for 200 residents
- Coordinated campus activities – study breaks, focus groups, fundraisers
- Served as liaison for faculty, administration and student body

SKILLS AND INTERESTS

- Fluent in French
- Skilled in MS-Office Products, relational databases, and programming languages
- Active volunteer at West Chester Food Cupboard