# Marketing Internship

Person with business/marketing background or study aspirations to help with various sales and marketing related tasks in support of internal marketing team.

**Responsibilities:**

* Support digital communications process with prospecting
* Identifying and building prospect lists in Hubspot CRM based on sales team criteria
* Manage contact lists in Hubspot CRM
* Support market and competitive research for lead qualification and sales intelligence
* Assist with online and in-person event/conference administration

# Services Internship

Person interested in direct customer engagement, including client success management, support services, customer renewal and expansion.

**Responsibilities:**

* Working with existing customers to renew and expand their accounts
* Data analysis, reporting and improvement initiatives
* Technical investigation and troubleshooting

# Sales Internship

Help with building out a Sales function, working alongside two Account Executives and our CEO in a rapidly growing function

**Responsibilities:**

* Identifying new prospects through LinkedIn, Zoominfo and other proprietary tools
* Working with Marketing to create Sales content
* Working with senior team to bring in and close deals