

### **Tool #13 - Part B**

### Magic Words that Change Negative to Positive

Part B Includes:
Top 7 Key Points
2 Week Progress Report
Final Progress Report

(Part B is a Review and Follow Up from Part A)

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# Employee Success Toolkit Tool #13 - Part B Magic Words that Change Negative to Positive

In part A you learned the magic words that changes negative to positive. Part B will help you review and record your progress.

### Top 7 Magic Words that Change Negative into Positive

Here's how you can eliminate some commonly used negative words and replace them with positive words:

- 1. A "problem" seems as though it is stuck to you and will always be there. A "situation", on the other hand, seems temporary and solvable. It has a much lighter feel to it, and it won't cause as much anxiety.
- 2. "Always" and "never" are usually used to criticize and people feel attacked and can become very defensive. You can use "often" and "seldom" to explain your own feelings and wishes, so there is no need for your co-worker to get defensive, and you are more likely to get cooperation you are seeking.
- 3. Using the words, "should have", creates condemnation and guilt for something that has already been done and cannot be changed, whereas the words, "could have", don't condemn anyone.
- 4. Using the word, "bad", is a judgment of a person's character, and causes resentment. But, using the word, "unwise", refers to the natural consequences of the person's actions.
- 5. In using the word, "faults", you are judging someone's actions as right or wrong. Using the word, "differences", removes the critical tone, because you are pointing out how you are different.
- 6. "*Mistake*" makes others feel ashamed of what they did, and is certain to stifle creativity in the future. "*Valuable lesson*" gives others something positive to do to learn from their actions, thereby encouraging learning and experimentation.
- 7. You add stress to your workday if you "must have" certain things happen for you to enjoy your work. Using the words, "I would prefer", you can still see yourself as a valuable and capable employee.

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# Tool #13 - Two Week Progress Report Magic Words that Change Negative to Positive

Name	Date
Look at the goals that you set in part A of this lesson. What have you done so far to reach your 3 main goals?	
1	
2	
3	
3	
What will you do in the next 2 weeks toward reaching y	our goals?
1	
2	
3	
Make a copy of this to give to your supervisor, and keep Post your goals in your workplace where you can easily	

# Employee Success Toolkit Tool #13 - Part B Magic Words that Change Negative to Positive

# Tool #13 - Final Progress Report Magic Words that Change Negative to Positive

Name	Date
What progress have you made towards achieving y	your 3 main goals?
1	
2	
3	
How have your improved skills made a difference at work?	
1	
2	
2	
3	

# Employee Success Toolkit Tool #13 - Part B

## Magic Words that Change Negative to Positive

# Additional Resources All are available on The Confidence Center Web at www.ConfidenceCenter.com

#### Free Resources

#### **Email Newsletter:**

#### **Employee Morale and Confidence Tips**

It has creative ideas you can use every week to keep up morale.

Sign up for Free at <u>www.ConfidenceCenter.com</u>

#### **Assessments:**

Are you happy at work? Take the *Employee Morale Assessment* How confident are you? Take the *Confidence Quiz* 

#### **Articles and Past Newsletters**

#### **Calendar of Special Days:**

Special days you can celebrate for every month of the year.

#### Fun Zone:

Jokes, cartoons, and more - when you just need a break.

#### **Coaching:**

Telephone coaching by our certified professional coach. To get one *free* coaching session. Details at <a href="http://www.confidencecenter.com/serv06.htm">http://www.confidencecenter.com/serv06.htm</a>

### Low Cost Resources

#### Products

Books, eBooks, videos, and other products to make you more successful at work.

#### **Seminars:**

We offer in-house seminars, customized for your company or organization.

#### **Tele-seminars:**

Telephone seminars on employee morale and employee performance. These will be announced in our newsletter and on our web.